



RC:1597844

Institute Of Strategic Public Negotiation

...Perfecting the art of Negotiation

MEMBERSHIP FORM

WHY ISPN?



The purpose of ISPN, is to ensure every member imbibe the skills and understand the nitty-gritty of negotiation, harnessing practical application in a bespoke manner in a light of proven professionalism, while eschewing conflicts, at the same time develop an astute influence of conviction. The idea is for people to have an agreement of to participate in activities/negotiation that will result and culminate in mutual benefits with vestige of rancour. Everybody tries to come to an agreement that will serves their own purpose or interest.

Indisputably, negotiation it's a process by which compromise or agreement is reached while avoiding argument and disputes, activating the power of influence and prowess of suasion and persuasion towards achieving conviction at/on the negotiation table in any conflict or disagreement; individuals with then sense and prejudice, enveloped in fact and figures as weapon to militate with the

view of achieving the best possible outcome for their positions or organizations they represent.

Having individuals of extra ordinary negotiation skill will contribute to organization's success and goals because of some sort of skill that helps build good working relationship, community, bilateral relationships, between nations, irrespective of culture and idiosyncratic differences.

Negotiation is the essence of conflict resolution ipso facto, it is of a prophylactic value to the world peace, thus many avoidable internecine wars have bedeviled the planet overtimes; no peace diplomacy without negotiation skill as the sine qua non. To resolve conflict there is need to without bias and undue favouritism understand everybody's and each party's needs, petition the available proven facts and figure conversations, taboos etc, which form the negotiation matrix.

The most important part of negotiation is preparation otherwise known as pre-negotiation period.



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VISION STATEMENT

To be the first indigenous negotiating organization in Nigeria, connecting to all global platforms, to bring about peaceful coexistence for nationality.

MISSION STATEMENT

To use negotiating power and skill for the development of human capacity to build self-respectability with strategic bespoke approach.

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(Established under the Companies and Allied Matters Act 1990)

(Approved by the Federal Ministry of Education, Federal Ministry of Justice and Nigerian Institute of Advanced Legal Studies)

MEMBERSHIP APPLICATION FORM

Fee N10,000 payable to ISPN Acct. First Bank Nig. Plc 2034792324

Attach CV and Photocopy of Credentials

SECTION ONE

GENERAL INFORMATION

Surname

First Name

Other Name

Postal Address

Telephone Number (s)

E-mail Address

Date of Birth (Day, Month, Year)

Nationality

State

Company Name & Address

Job Title

Nature of Work

MEMBERSHIP GRADE (Official Use Only)

Fellow

☐

Full

☐

Associate

☐

Graduate

☐

SECTION TWO

ACADEMIC & PROFESSIONAL QUALIFICATIONS

Academic Qualifications (Degree, B.Sc, HND, Others)

Name of Institution Attended	Discipline (Degree/Cert)	Year Attended

Name of Institution/Examining Body	Qualification Obtained	Year Obtained

SECTION THREE**CAREER HISTORY**

1. Name of Organization

Position Held

Date From/To

Main Responsibility

2. Name of Organization

Position Held

Date From/To

Main Responsibility

3. Name of Organization

Position Held

Date From/To

Main Responsibility

Declaration

I declare that the information given is correct to the best of my knowledge I agree to be bound by the rules & regulations of the INSTITUTE OF STRATEGIC PUBLIC NEGOTIATION

Applicant Signature and Date**REFEREE:**

Please give the name of one your referees and must be someone who has knowledge of your profession responsibility

Name of Referee

Address, Telephone & Email Address

Membership No: _____

Signature and Date**For Official Use**.....
Name & Signature of Office

Date Received..... Registration Number.....